



We are currently looking to fill the following position in Friedrichshafen: **Bid Manager (m/f/d)**

As a Bid Manager you collaborate with one of the key processes of the company. Your main role is to understand what the customer is looking for and to lead the offer preparation activities to provide a suitable and convincing answer, which demonstrates the added-value solution provided by Indra Avitech. You play a key role in the acquisition of new contracts, therefore you use your resilience to deal with tight schedules, that you have built up with your experience. For more details please check the following duties & responsibilities.

Your challenges:

- Planning of the bid process in collaboration within the team and the Sales and Engineering departments
- Organization of proposals, editing and finalization of the documents and, if necessary, leading the proposal team
- Coordination, tracking and control of general bid activities
- Preparation of cost estimates in cooperation with the proposal team
- Acquiring the necessary supporting documentation, certificates and notarizations

You bring:

- Degree in computer science, engineering, industrial engineering, or business administration; alternatively comparable education at an air traffic control authority
- Minimum 2 years experience in project teamwork and project management with good communication skills; more than 5 years is a plus
- Good writing skills and very good knowledge of MS Office (in particular Word, Excel)
- Technical understanding with the ability to understand and present complex technical contexts
- Knowledge of ATM and MHS Systems and the underlying technology is a bonus
- English Level C2 and German Level C1 are required

Your perks:

- Flexible working hours without core times
- Personalized career advancement, training and development
- Work in intercultural teams
- Possibility to lease a bike - Jobrad
- Employment in the Lake Constance "Four-country-region" (Germany, Switzerland, Austria, Liechtenstein) with countless leisure and recreation possibilities

Indra Avitech GmbH is one of the leading international developers of IT systems for the aviation industry. Our comprehensive expertise ranges from single components to complete solutions, and our products are used by civil and military air navigation service providers, government agencies, civil aviation authorities and airlines in more than 55 countries around the world.

For more information, please visit:
www.indra-avitech.aero



If you believe you are the right person to fill the position, please send us your cover letter and CV.

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